



OSBORN
SALES
SOLUTIONS

Security / Systems



Hanwha
Techwin America

Hanwha is a full video solution provider of both IP (single sensor and multi sensor) cameras & analog technologies. They have recording solutions, camera mounts, and hardware to make your video surveillance system complete. Hanwha is fully integrated to the majority of all video management software systems.



**VINGTOR
STENTOFON**
by ZENITEL GROUP

Vingtor-Stentofon by Zenitel Group is the world leading provider of intelligent communication solutions on the land and on the sea. Building on over 70 years of breakthrough innovations, today's technology utilizes secure and exceptionally intelligible SIP end-devices to provide solutions in IP intercom, Video Intercom, Emergency Communications and Public Address.



Southwest Microwave maintains a global leadership position in the design and manufacture of integrated, high-performance, outdoor electronic perimeter security systems that successfully mitigate risk to critical infrastructure, assets and personnel. Field-proven fence, buried cable and microwave detection solutions offer unparalleled protection against unauthorized site access and are trusted worldwide to provide precise detection of perimeter attack in security sensitive applications and harsh outdoor environments.



IronYun is the next generation artificial intelligence video surveillance software company. Based on deep learning technology, IronYun provides enterprise customers with multiple video surveillance solutions, including Video Search, Face Recognition, Intrusion Detection, LPR



LifeSafety Power is the leader in Smarter Power Solutions and remote monitoring capabilities, providing modular AC, DC, and PoE systems to meet the growing needs of the lifesafety industry. 12 & 24 volt connectivity in one enclosure with OutSmart technology to eliminate voltage questions. ProWire lowers installation time while the NetLink One Drop solution helps to reduce network connectivity to one ethernet drop and one IP address



Commercial & Hardened Ethernet Switches
Ethernet & PoL extenders
Media Converters
Wireless Communication



Snap

AI-enabled tracking software
enables higher productivity
in the VMS environments



FLUIDMESH
NETWORKS

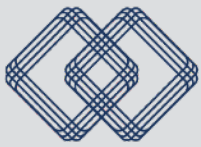
Wireless Point to Point, Point to
Multipoint and Mesh systems
utilizing MPLS-based solutions for
mission critical connectivity

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Providing a variety of innovative designed products for the communication industry for over 65 years, in which many of these items have become industry standards. Our highly-trained customer service department is available to answer your questions and supply information for installers, end users, and Graybar.



Tripp Lite is a global manufacturer of power and connectivity solutions. From uninterruptible power supplies (UPS) and power distribution units (PDU) to cables and rack cabinets. We offer over 3,000 products that enable our customers to organize and protect their critical computer and electronic equipment.



Hitachi Cable America has a long history of designing and manufacturing advanced copper and fiber optic communication cables. The cable is carefully engineered for peak performance, ease of use and flexibility. Our fiber optic cables are delivered in perfect condition with its reinforced reels and reel packing.



THE NEWEST WAVE IN CABLE TRAY! Basor brings the latest in features and splicing technology to make each installation a success. With four tray depths, four finishes and tray widths up to 24", it's a perfect fit for any project.



AEM's TestPro Multifunction Cable Tester is a modular and versatile platform to meet and exceed all your copper, fiber and PoE test needs. Providing TIA compliant cable certification of Cat5e - Cat8 level 2G, TestPro CV100 is fast, efficient and affordable. Certify CAT6A in 6 seconds, Validate PoE++ to 90w, Qualify link speeds of 1, 2.5, 5, 10G and document everything with AEM's TestDataPro software.

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